

Article Overview

Standard steel cable trays in Switzerland range from CHF 50-150 per metre, while premium stainless-steel versions cost CHF 150-400 per metre, with major suppliers including nVent, ABB, Hager, and domestic manufacturers like Jeetmull Jaichandlall.

Pricing Overview

- o Standard hot-dip galvanized steel trays: CHF 50-150 per linear metre, depending on width and load rating.
- o Premium stainless-steel (304/316) trays: CHF 150-400 per metre.
- o Add-on systems (fire-resistant barriers, EMV-shielded raceways, integrated splice kits) can increase costs by 30-60% per metre.
- o Volume discounts: Large projects (over 10,000 metres) may receive 10-20% off list prices.
- o Cost drivers: Raw material prices (European steel coil), labor for installation (CHF 90-120/hour), logistics, and customs documentation influence total procurement costs .

Key Manufacturers and Suppliers

- o Domestic manufacturers: Jeetmull Jaichandlall is a notable Swiss manufacturer offering customized cable trays in various sizes, shapes, and materials, emphasizing high-quality standards and compliance with industry regulations .
- o Global and regional suppliers:
 - o nVent (formerly Hoffman) - certified solutions for energy storage and industrial applications.
 - o ABB - installation products division with Swiss distribution.
 - o Hager - Swiss network for industrial and building services installations.
- o Import dependence: Switzerland imports 75-80% of cable trays from Germany, Italy, and China, particularly for premium or certified products .

Product Types and Materials

- o Tray types: Ladder, perforated, and solid-bottom trays.
- o Materials: Galvanized steel, stainless steel, aluminum.
- o Standards compliance: EN 61537 for performance, EN 1366-1 for fire resistance, and load-bearing/corrosion resistance standards .

Market Trends



Affordable Swiss cable tray manufacturers

- o Growing demand from data centers, renewable energy projects, and industrial modernization.
- o Emphasis on premium, fire-rated, and high-load systems.
- o Procurement favors suppliers with local stockholding and shorter lead times due to import reliance . For sourcing, Swiss B2B marketplaces list 38 cable tray manufacturers and producers, allowing direct contact with suppliers for quotes and specifications . This information provides a clear overview of pricing, key suppliers, and market dynamics for cable trays in Switzerland, useful for procurement planning or project budgeting.

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Types Overview and Components SFSP cable trays and accessories from SFSP are manufactured from steel sheets in accordance

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