

Polish wholesale price for 40G optical routers

Article Overview

40G optical core routers in Poland typically range from EUR15,000 to EUR40,000 per unit, depending on model, port configuration, and vendor.

Overview of 40G Optical Core Routers

A common example is the Cisco N540X-16Z4G8Q2C-D, which features 16x 1G/10G SFP+, 8x 1G/10G/25G SFP28, and 2x 40G/100G QSFP28 ports, running on Cisco IOS XR and supporting advanced features like MPLS, EVPN, Segment Routing, and QoS for operator networks . Such routers are designed for high-capacity aggregation and core network deployments.

Price Considerations

- o Wholesale pricing for high-end 40G routers in Poland generally starts around EUR15,000-EUR20,000 for entry-level models and can exceed EUR40,000 for fully equipped, multi-port core routers with advanced software licenses and support .
- o Additional costs may include 40G QSFP+ transceivers, which are sold separately and can range from EUR200 to EUR1,000 per module, depending on reach and vendor .
- o Vendors in Poland, such as Comel-IT or distributors like CDR.pl, may offer bulk discounts for B2B purchases, but exact wholesale pricing often requires direct inquiry due to variable licensing, support, and delivery terms .

Recommendations for Procurement

- o Contact authorized distributors in Poland for official quotes, as prices fluctuate based on stock, licensing, and service agreements.
- o Consider modularity: routers with flexible port configurations allow gradual network expansion without immediate high-capacity investment.
- o Include transceivers and support contracts in the total cost estimate, as these are essential for operational deployment.
- o Compare multiple vendors to ensure competitive pricing and warranty coverage. In summary, while exact wholesale prices are not publicly listed, expect a 40G optical core router in Poland to cost between EUR15,000 and EUR40,000, with additional costs for QSFP+ modules and support services. Direct contact with distributors is recommended for precise quotes and bulk pricing.

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