

Price quote for tray-type cable trays between China and Europe

Article Overview

Cable tray prices from China to Europe range from approximately \$0.80 to \$76 per unit depending on type, material, and order volume, with bulk B2B purchases offering the most cost-effective options.

Overview of Pricing

- o B2B Bulk Pricing: Industrial-grade cable trays sourced from Chinese manufacturers typically range from \$0.80 to over \$76 per unit, depending on material (stainless steel, aluminum, galvanized steel, or FRP), tray type (ladder, perforated, solid-bottom, or channel), and order volume (Accio, 2025) .
- o B2C or Small Orders: For smaller-scale purchases, prices on platforms like Amazon range from \$15 to \$34 per unit, though these are generally for consumer-grade or under-desk trays (Accio, 2025) .

Material and Type Considerations

- o Stainless Steel (304/316): High corrosion resistance, suitable for harsh environments, chemical plants, and outdoor installations. Higher initial cost but long-term durability (Alibaba, 2025) .
 - o Aluminum: Lightweight, corrosion-resistant, ideal for commercial and industrial applications.
 - o Galvanized Steel: Cost-effective, suitable for indoor industrial use.
 - o FRP (Fire-Resistant Plastic): Used in environments requiring fireproofing and electrical insulation.
- Tray Types:
- o Ladder Trays: Strong, durable, ideal for heavy-duty installations.
 - o Perforated Trays: Balance between protection and ventilation.
 - o Solid-Bottom Trays: Maximum protection from dust, water, and debris.
 - o Channel Trays: Compact, for small bundles or tight spaces (Alibaba, 2025) .

Sourcing from China

- o Key Industrial Clusters: Guangdong, Zhejiang, Jiangsu, Hebei, and Shandong provinces are major production hubs, with Guangdong and Jiangsu offering certified, high-reliability products suitable for export (Soho in China, 2026) .
- o Compliance: Many suppliers adhere to international standards such as IEC 61537, UL 2225, and AS/NZS 3000, which is critical for European import compliance (Soho in China, 2026) .
- o Cost-Saving Tips: Factory-direct or OEM deals, volume discounts, and pre-shipment audits can reduce costs while ensuring quality (Made-in-China, 2025) .

Shipping and Logistics

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- o FOB China Pricing: Most suppliers quote prices FOB (Free on Board), meaning the buyer arranges shipping to Europe.
- o Bulk Orders: Economies of scale significantly reduce per-unit costs.
- o Quality Assurance: Third-party inspections and certifications are recommended to ensure compliance with European safety and material standards.

Summary

For European procurement, bulk industrial cable trays from China offer the most competitive pricing, with stainless steel and aluminum trays being the most common for durable applications. Prices vary widely based on material, type, and order volume, ranging from \$0.80 to \$76 per unit, with additional considerations for shipping, compliance, and quality assurance. Prioritizing suppliers in Guangdong and Jiangsu ensures certified, reliable products suitable for European standards.

Source over 12 cable trays for sale from manufacturers with factory direct prices, high quality & fast shipping.

Cable Management Market Size & Share Analysis - Growth Trends and Forecast (2026 - 2031) The Cable

Design engineers or buyers might want to check out various Cable Trays factory & manufacturers, who offer lots of related choices

Overview Our electronics supplier database is a comprehensive list of the key suppliers, manufacturers (factories), wholesalers,

Find the latest cable tray price list with bulk discounts. Compare top suppliers, materials, and pricing. Click to get

Our Cable Tray System offers exceptional quality and style within the Cable Tray category.OEM cable trays are customized for brand

The global cable tray market size was valued at \$6.41 billion in 2025 & is projected to grow from \$7.34 billion in 2026

The Eastern European cable trays market is a critical component of the region's industrial and construction

The combination of these components can effectively fix the cables and realize the layout and laying of cables.



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It is widely used in

Need a China cable tray quote? Get instant pricing from verified suppliers. Compare types, customization options, and MOQs. Click

Discover cable trays with CE certification, available in stainless steel, aluminum, and galvanized materials. Ideal for

The Cable Tray market was valued at \$8.2 billion in 2025 and is projected to reach \$13.7 billion by 2034, growing at 6.5% CAGR.

The Cable Tray is a premium choice in the Cable Tray category. When selecting a cable tray solution,

Discover the key factors affecting cable tray price per meter, including materials, demand,

Cable Trays, Galvanized Cable Tray, Strut Channel manufacturer / supplier in China, offering Hdmann SS304 Stainless Steel Slotted

The Cable Tray Market valued at \$5.8 Billion in 2026 is forecast to scale to \$10.14 Billion by 2035, progressing at a 6.40% CAGR

Web: <https://bssoda.pl>

